

Company profile

eGTSA, a Limited company incorporated in 2011, responds to the current needs of the Commodity Trading industry in Switzerland. It has been designed to manage a secured and authenticated communication platform for banks and Trade companies. The online multi banking platform does not require any software installation and can be accessed from anywhere at any time.

Expertise

The solution brought forward, which is Trade Finance Exchange Console (TRAFEC), has been **developed by and for the Commodity Trading industry** with the support of the Swiss Trading and Shipping Association (STSA) and major trade finance banks in Switzerland.

TRAFEC successfully positioned itself as the digital solution on the national level as well as the international one. Such a Swiss platform increases the competitive advantages of the Swiss hub, counterbalancing the growth of other international hubs.

Overall, TRAFEC brings a crucial advancement to the Swiss trade ecosystem. Moreover, its participative and decentralized organization makes it stand out within the Swiss economical landscape.

Figures

Fostering competitive actors to join their efforts, the platform is a good representation of the Swiss ability to compromise and cooperate.

It allows them to jointly invest several millions and to develop the most suitable solution for the industry, which represents more than 35'000 jobs in Switzerland and contributes to more than 4% of the Swiss GDP.

TRAFEC is currently used by more than **70 companies** in **5 different continents**. Added to that are **6 banks** with their international branches.

More than 100'000 messages have already been exchanged through the platform.

Management

TRAFEC witnessed an important and fruitful year in 2014. Its whole strategy was rethought and adapted to establish a new governance, under the leadership of a **new Chairman of the Board**, Dr. S. Graber.

Proficient Board members, which are **senior managers representing the main TRAFEC banks** (BCP, BNPP, CA, ING, and SocGen), complete the team.

A new Chief Technical Officer, a Chief Commercial Officer and a daily Operations Manager, which constitute the **company's core**, work with several professionals from different departments of partner banks. All together this represents more than 30 experts contributing to the success of TRAFEC.

Strategy

TRAFEC's aim to be Europe's first solution for Trade Finance has never been more relevant than in 2018.

On that note, **three major international trade finance banks recently decided to join the community and further international companies are choosing this Swiss platform** to communicate securely.

This platform gives the opportunity to implement an advanced and innovative Swiss platform worldwide. TRAFEC's ability to innovate allows Trade Finance actors to **include the newest technologies such as blockchain, distributed ledger (DLT) or smart contracts** in their industries.

Some of our users:



TRAFEC presence worldwide

